



We Have Moved!

At the end of May 2008, the offices of Wicklow County Enterprise Board were moved from Main Street in Wicklow Town, to the recently refurbished house and grounds at Wicklow County Campus in Rathnew. This exciting new Campus is the flagship project for Wicklow County Council, the overall vision being to develop a Centre for excellence in Enterprise and Education, which will potentially comprise third level education facilities, enterprise incubation units, supports to businesses, R&D facilities and a business park. The project has the support of the Institute of Technology, Carlow, which has already situated an outreach lifelong learning centre in the school buildings.

Wicklow County Enterprise Board has made a commitment to support the development of this exciting and visionary project.



Wicklow County Campus, Clermont House

The initial support entailed the Board locating its offices on Campus in order to provide a focal point for the enterprise & business development side of the project.

Celebrating Enterprise in Wicklow

Close to 200 guests attended the inaugural 'Celebrating Enterprise' event at Wicklow County Campus on Thursday, June 19th as ten enterprising Wicklow Entrepreneurs were presented with "Excellence in Enterprise" Awards.



All Ten Recipients of the "Excellence in Enterprise" Awards for 2008

Mr Eddie Sheehy, Chairperson, and Sheelagh Daly, Chief Executive Officer, presented the ten awards to five 'emerging' entrepreneurs and five 'established' entrepreneurs, including: Divito Studios (Arklow), Vicarious Golf (Blessington), Retail Connections (Bray), Le Paysan (Bray), BASE Movies (St. David's Secondary School, Greystones), Drapeage (Kilcoole), Connect IT (Blessington), Unicorn Design (Rathdrum), Laura's Bakery (Laura Thorp) and Jenerate (Arklow).

The ten recipients, who also delivered individual presentations about their companies before taking part in a 'Questions and Answers' session, had previously benefited from various supports from the Wicklow County Enterprise Board, including mentoring, specialist training programmes, networking opportunities and grant assistance.

Contents:

- We Have Moved!
- Celebrating Enterprise in Wicklow
- Emerging Entrepreneurs
- Established Entrepreneurs
- Points of Note

"Congratulations to all in your team for an extremely professional and enjoyable evening"

Emerging Entrepreneurs



Bianca Divito from Divito Studios



Brendan Moore
from Vicarious Golf



Paul Kelly from Retail
Connections



Thierry Peurois from Le Paysan



Sean Cleary from BASE Movies

“Congratulations on a wonderful well organised and uplifting night in Clermont House”

Speaking to a packed audience, Eddie Sheehy, Chairperson and Wicklow County Manager, commented: “This event is about recognising the significant impact of entrepreneurs on our economy, it is about creating an awareness of entrepreneurship, inspiring others to follow their dreams and encouraging and supporting those that have already taken the plunge.”

Hosted by RTE broadcaster, Anna Nolan, the enterprise event kicked off with a networking reception and was well attended by members of Wicklow’s thriving business community as well as local political representatives, representatives from the Chamber of Commerce, Wicklow County Council and Enterprise Ireland officials.

Established Entrepreneurs



Kevin Coffey from Connect IT accepting his Award from County Manager Mr Eddie Sheehy and Wicklow
CEB CEO Sheelagh Daly



Geoff Massey from Drapeage

“Many thanks for a wonderful and inspiring evening and congratulations on your move to that beautiful location. Listening to all of the entrepreneurs reminded me how much we have been supported by you and your staff during the last few years and I'd just like to take this opportunity to add my voice to the many and say a big thank to you all.”



Sophie Rieu from Unicorn Design



Laura Thorp from Laura's Bakery



Gordon Jenkinson from Jenerate

"A real celebration of talent and ambition"

Sheelagh Daly, CEO, explained "This event was organised to celebrate and showcase the vibrant and diverse nature of entrepreneurship in Co. Wicklow. Each of the recipients represents the energy, commitment and courage that is required to start up and grow a business. Across all sectors from IT and telecoms to innovative manufacturing, clients of Wicklow County Enterprise Board are contributing greatly to the economic strength of this County."

Mr Sheehy concluded: "All of these entrepreneurs serve as an inspiration to us and I know that the ten people here tonight represent many others around the County who are quietly and diligently pursuing entrepreneurial success to the betterment of all of us."

Recipients of the 2008 Excellence in Enterprise Awards

- Bianca Divito – Architectural Art Glass Designer and Manufacturer **Divito Studios (www.divitostudios.com)**
- Brendan Moore, James Dowling & Andrew Thompson – Specialists in the Design, Manufacture and Commercialisation of High Quality Golfing Equipment **Vicarious Golf (www.vicariougolf.com)**
- Paul Kelly, Tony Bateman & Ken Allen – Developers of the Internet-based Order Capture System, **Retail Connections (www.retailconnections.ie)**
- Thierry Peurois – Manufacturer of High Quality, Gluten Free, Gourmet Ready Meals Le Paysan **(www.lepaysan.ie)**
- Brian Whelan, Adam Gammell, Seán Cleary & Eoin O'Connell – Transition Year Mini-Company from St David's

Secondary School in Greystones Transferring VHS & Mini-DV Tapes to DVD's, **BASE Movies (www.basemoviecrew.com)**

- Dave Maxwell – Manufacturer of High Quality Drapes & Blackout Cloths for the Entertainment Industry **Drapeage Ltd. (www.drapeage.ie)**
- John Brennan & Kevin Coffey – Developers of State-of-the-Art Phone System, Hosted Remotely & Operating Voice Over Internet Protocol **Connect IT (www.connectit.ie)**
- Sophie Rieu – International Ethical Fashion Designer Utilising Organic & Fair-Trade Fabrics **UnicornDesign (www.unicorndesign.net)**
- Laura Thorp – Manufacturer of Low Gluten Highly Nutritious Baked Goods & Treats **Laura's Bakery Ltd.**
- Gordon Jenkinson & Maura McGrath – Developers of "ServiceView" Software for the Financial Industry **Jenerate Ltd. (www.jenerate.com)**



Points of Note



Wicklow County Enterprise Board is once again offering the highly subsidised **Tech Check** service to ALL businesses in Co. Wicklow with less than 50 employees. A nominated advisor visits your business and conducts a technology audit, making sure all areas of your enterprise are running at maximum efficiency levels. The cost to each business who signs up for Tech Check, is €150. Please contact us directly to

find out more about Tech Check and our other service offerings.



The team at Wicklow County Enterprise Board have launched their **Online Booking Service** for all their subsidised training courses and seminars. Log on to **www.wicklowceb.ie** and see how easy it is to book onto that all-important course in real time.

Business & I.T. Training Courses

Whether you are in the initial stages of business or are interested in growing your existing business, Wicklow County Enterprise Board has a broad selection of training supports available to you this season.

Topic	Cost	Venue	Start Date
Seminar: Start Up For Success	FREE	Arklow Bay Hotel	03/11/2008
Seminar: Preparing Your Business for Sale or Investment	FREE	Tinakilly House Hotel	18/11/2008
Seminar: Budget 2009 - A Breakfast Briefing	€20	To Be Confirmed	TBC
Start Your Own Business (Bray)	€125	Ramada Woodland Court	18/09/2008
Start Your Own Business (Arklow)	€125	Arklow Business Enterprise Centre	07/10/2008
Start Your Own Business (Rathnew)	€125	Wicklow County Campus	15/10/2008
Self-Assessment Tax & VAT for New Businesses	€150	Glenview Hotel	17/09/2008
How To Tender Successfully	€80	Ramada Woodland Court	04/11/2008
Workshop: A Practical Guide to Market Research	€80	Wicklow County Campus	10/10/2008
Running an Effective Sales Campaign Workshop	€80	Avon Rí Conference Centre	11/11/2008
Keeping Your Business Financially Healthy Workshop	€80	Wicklow County Campus	20/11/2008
Management Development Programme	€600	Glenview Hotel	18/09/2008
HACCP - Food Safety Management Programme	€150	Ramada Woodland Court	15/09/2008
Guided Market Visit for the Craft & Gift Sector	€50	Dublin City Centre	22/10/2008
Employment Law	€100	Avon Rí Conference Centre	07/11/2008
Communicating Your Business Through the Media	€100	Wicklow County Campus	08/11/2008
Reducing Your Overheads	€100	Arklow Business Enterprise Centre	19/11/2008
TAS Books	€175	Wicklow County Campus	05/11/2008
Sage Instant/Sage Line 50	€150	Wicklow County Campus	07/10/2008
Low Cost Web Design	€120	Wicklow County Campus	10/10/2008
Big Red Book	€100	Wicklow County Campus	13/10/2008
Website Workout	€100	Wicklow County Campus	14/10/2008
Using eBay in Your Business	€120	Wicklow County Campus	21/10/2008
Building an Online Shop	€150	Wicklow County Campus	23/10/2008
Business Blogging	€100	Wicklow County Campus	14/11/2008

For further information on the Autumn/Winter 2008 Training Programme or to book a place call Wicklow County Enterprise Board at 0404-67100 or visit www.wicklowceb.ie



Investing in your future

Wicklow County Enterprise Board, Wicklow County Campus, Clermont House, Rathnew, Co. Wicklow
 Phone: 0404 67100 Fax: 0404 67601 Email: enterprise@wicklowceb.ie Web: www.wicklowceb.ie